

Paolo Pontremoli

Personal Information

Nationality: Italian

Availability: From now

Education

~~Esade Business & Law School, Ramon Llull University~~ ~~Barcelona, Spain~~
Master of Science in Innovation e Management 09/22-09/23
Product management, No-code tools, Innovation, Entrepreneurship, Venture growth, Finance for start-ups, Innovation portfolio management, Strategy for start-ups

Universita Bocconi Milano
Milano - Bachelor in international economics and management 09/18-09/21
Corporate finance, Equity portfolio management, Computer science, Python

Liceo Scientifico Leonardo Da Vinci Genova
Maturità scientifica 01/13-01/18

Professional Experience

~~GR HASH~~ ~~Genoa~~
Clothing 01/18-10/18
Co-Founder
• Planned logistics, controlled accounting, conducted Sales +20k revenues

Pontrading Lugano
Finance 06/19-12/20
Junior Trader
• Managed Client and Investor Relations, Analyzed Risk Exposure for clients and companies

PRPR Genoa
Public relations 05/16-06/21
Self-Employed
• Learned employee management and public relations. Started at 16, hired 12 people, +300k revenues

THEBOX Milan
Agriculture 01/21-12/21
Founder
• Prototyped a vertical farming plan and supervised a team of engineers. Failed to : raise capital, attract valuable talents, create an effective go-to-market strategy

NUCLEAR Genoa/Lille
Water sports 09/21-03/22
Founder
• Prototyped a high performance sail. Project shut down due to the economics of the business not being favorable

TOIO

Marine clothing

Sales representative

- targeting yachts, mega yachts and harbors, rejuvenating relationships with existing b2b clients and cultivating new ones

Genoa

06/21-07/23

ALTRA MATERIA

Construction

- Began as factory worker, advanced to manage a team of 4 overseeing daily operations and aligning clients' needs with the output of the plant

Genoa

09/23-12/23

Languages & Digital Skills

Italian and English Mother tongue, Spanish basic level

No-code tools, AI, Excel, basics of python, java, css, sql

Additional Information

- Summer Coach in Several Sailing and Surfing School, High level athlete in windsurfing
- Crowdfunding and volunteering for Emozioni Giocate (ONG)
- proactively suggest solution to anyone if able to identify one
- Working for community on GOA Project, an artificial wave on coast of Genoa