

PERSONAL INFORMATION

ANDREA PAGNIN

ISTITUTO ITALIANO DI TECNOLOGIA - Head of Innovation & Development Office



WORK EXPERIENCE

- Nov. 2023 - Present* *Member of the Board of Directors*
START 4.0
<https://www.start4-0.it/>
- Aug. 2022 - Present* *Responsabile Scientifico e Coordinatore Spoke 5 (Technology Transfer & Development)*
RAISE (Robotics And Ai For Socio-Economic Empowerment)
www.raiseliguria.it
- Nov. 2022 - Present* *Member of the Managing Board*
Fondazione R&I - ricerca e imprenditorialità
<https://www.fondazioneri.it/>
- Apr. 2022 - Present* *Head of Innovation & Development Office (Technology Transfer Directorate)*
Istituto Italiano di Tecnologia
www.iit.it
- Sept. 2022 - Present* *Membro del consiglio direttivo*
Umbria Digital Innovation Hub
<http://dih.confindustria.umbria.it/>
- Jul. 2022 - Present* *Board Observer*
RoboIT
<https://roboit.it/>
- Mar. 2022 - (half-yearly course)* *Lecturer in Digital Thinking Tools for Innovation*
(Integrative course to the teaching Management and Marketing of Innovation)
Università degli Studi di Genova, DIEC
<https://economia.unige.it/>
- Mar. 2022 - Present* *Member of Steering Board (representing the Italian Institute of Technology)*
Green Hydrogen Tech Accelerator
<https://www.greenhydrogentechaccelerator.io/>
- Apr. 2021 - Present* *Member of Scientific Board (representing the Italian Institute of Technology)*
Polo Regionale di Ricerca e Innovazione "Energia, Ambiente, Sviluppo Sostenibile (EASS)"
<https://www.poloeass.ticass.it/>
- Mar. 2021 - Present* *Member of Scientific Board (representing the Italian Institute of Technology)*
Digital Innovation Hub Liguria
<http://www.dihliguria.it/>
- Dec. 2020 - Present* *Member of Steering Board (representing the Italian Institute of Technology)*
Health & BioTech Accelerator
<https://healthbiotechaccelerator.io/>

- Feb. 2020.- Present* *Member of Strategic Board (representing the Italian Institute of Technology)*
JOiINT Lab
<https://www.jointlab.com/>
- May. 2020.- Present* *Member of Working Group on Sustainability Model (representing the Italian Institute of Technology)*
RODIN - Robotics Digital Innovation Network
<https://ri4eu.eu/>
- Jan. 2019.- Present* *Project Manager and Innovation Coach (representing the Italian Institute of Technology)*
DIH-HERO (Digital Innovation Hubs in Healthcare Robotics)
<https://dih-hero.eu/>

Selection of past experiences

- Nov. 2020.- Mar. 2022* *Innovation Strategist (Research Manager)*
Istituto Italiano di Tecnologia
www.iit.it
- Feb. 2018.- Oct. 2020* *Business Strategist and Developer (Research Manager) – iCub Tech*
Istituto Italiano di Tecnologia
www.iit.it
- Apr. 2018.- Jun. 2021* *Lecturer in Marketing and Development of Service Robotics,*
(Integrative course to the teaching Management and Marketing of Innovation)
Università degli Studi di Genova, DIEC
<https://economia.unige.it/>
- Apr. 2011.- Feb. 2018* *Founder - Strategy, Innovation and Development Director*
6.14, Milan.
<https://www.6punto14.com/>
- Jan. 2008.- Dec. 2010* *CEO and Chairman*
Ginnico Celeste Creative Company, Milan. (no longer on the market under this name)
- Feb. 2006.- Dec. 2007* *Business Development Director*
Ginnico Celeste Creative Company, Milan. (no longer on the market under this name)
Creative company focused on marketing, design e communication
- Dec. 2007.- Dec. 2009* *Business Development & Marketing Vice President*
Hall 41, Milan (no longer on the market under this name)
Investment companies operating in luxury and innovation sectors.
- Mar. 2004.- Feb. 2007* *Deputy Chairman*
Liguria Ricerche, Genoa.
<https://www.liguriaricerche.eu/>
- Apr. 2003.- May. 2005* *Chief of Staff*
Regional Councillor of Finance, Liguria Region, Genoa
<https://www.regione.liguria.it/>
- Apr. 2000.- Mar. 2003* *Strategy & Business Developer*
Hill & Knowlton, Milan
<https://www.hkstrategies.com/en/>
- Mar. 1999.- Mar. 2000* *Financial Analyst*
Royal Sun Alliance, Genoa
<https://www.rsagroup.com/>

EDUCATION AND TRAINING

- Mar.-1999* MD *with honors* in Economics - Università degli Studi di Genova, Genoa
- Jan.-2001* School of Specialization in Financial Communication - Milano Finanza ("G. Scaffi" grant winner)
- Jul.-1993* High School Scientific Diploma – Licco G.D. Cassini – Genoa

PERSONAL SKILLS

- Mother tongue(s) Italian
- Other language(s) English
- Job-related skills
- Innovator
 - Creative thinker
 - Entrepreneurial mindset
 - Expert in marketing strategy and business development

ADDITIONAL INFORMATION

- Publications
- *Parmiggiani, A., Fiorio, L., Scalzo, A., Vazhapilli, A., S., Randazzo, M., Maggiali, M., Pattacini, U., Lehmann, H., Tikhonoff, V., Domenichelli, D., Cardellino, A., Congiu, P., Pagnin, A., Cingolani, R., Natale, L., and Metta, G.*, The design and validation of the RI personal humanoid, in IEEE/RSJ International Conference on Intelligent Robots and Systems, Vancouver, Canada 2017, pp. 674-680.
 - Buratti N., Pagnin A., Satta G. Vitellaro F. (2021), Deep tech start ups and market opportunities framing, XVIII SIM Conference "Trasformazione digitale dei mercati: il Marketing nella creazione di valore per l'impresa e la società", ISBN 978-88-943918-6-2
- Certifications

SAFe® 4 Agilist Certification
Issuing Authority: Scaled Agile, Inc.
Credentials issued on 04/2019 (https://www.youracclaim.com/badges/6fdb0c98-be87-4bb1-920b-63cd86963538/linked_in_profile)

Wesleyan University
Social Psychology (with Honors)
Issued on 10/2019
ID credential JWM4HQFHJGA7
(<https://www.coursera.org/account/accomplishments/verify/JWM4HQFHJGA7>)

Copenhagen Business School
Strategy Implementation
Issued on 04/2017
ID credential DLWV82WEBE8B
(<https://www.coursera.org/account/accomplishments/verify/DLWV82WEBE8B>)

Copenhagen Business School
Strategy Formulation
Issued on 03/2017