



Europass Curriculum Vitae

Personal information

First name /
Surname **Fabio, Sagnelli**

Occupational field **Innovation & Funding Expert**

Dates **October 2022-ongoing**

Sector *Consultant in innovation and funding*

*Main activities
and
responsibilities*

I am an expert consultant with 15 years of experience in the sector of innovation projects within the framework of the main regional, national and European funding programs: POR-FESR, PNRR, PON Research and Innovation, MISE tenders, Horizon Europe, LIFE, Interreg, EUI, etc

My main fields of technical expertise are: Circular (bio)-Economy, Smart Climate & Neutral Cty, Energy Efficiency and Renewable Energy Systems, Industry 4.0 and Digital Transition.

Expert evaluator in Horizon Europe projects.

Technical support to Biobased Industry Consortium in the preparation of strategic R&I agendas in the framework of circular bioeconomy.

I also have experience in the animation of public-private clusters and in the drafting of programmatic-strategic documents in the context of public consultations with the relevant stakeholders.

I gained experience in the set-up, animation and evaluation of Open Innovation and technology transfer programs to SMEs, spin-offs and innovative start-ups and I can support them in the preparation of business plans /business models /strategic roadmaps for the scale-up of innovation.

The national and international network with which I collaborate, in continuous growth and evolution, is made up of about 150 institutions including research centres/universities, science and technology parks, public bodies, private companies (start-ups, SMEs and large companies), NGOs, national and European associations, foundations, etc ...

Occupational field **Manager PNRR & Policy Evaluation**

Dates **March 2022-September 2022**

*Name and
address of
employer* Intellera Consulting (formerly PwC)

Sector PNRR & Policy Evaluation

Position Manager

*Main activities
and
responsibilities*

- Technical assistance to regional and local authorities for PNRR projects preparation and monitoring as well as strategic program assessment, monitoring and control (municipalities and regions)

Occupational field	Senior Innovation Program Manager (EU funded projects for R&D&I)- Strategic Planning Department
<i>Dates</i>	April 2017-February 2022
<i>Name and address of employer</i>	NOVAMONT S.P.A.
<i>Sector</i>	Circular (bio)economy; Energy Efficiency, Environmental Sustainability, Industrial Investments for decarbonisation, Smart Cities and Regions
<i>Position</i>	Senior Program Manager EU funded projects
<i>Main activities and responsibilities</i>	<ul style="list-style-type: none"> ▪ Preparation and supervision as lead participant or partner of European, national and regional collaborative co-funded proposals (technical and budget sections) in the framework of the main European, national and regional programmes funding for research and innovation: Horizon 2020, Horizon Europe, Green New Deal, BBI-JU, SPIRE, LIFE, PRIMA, POR-FESR, PON Ricerca ed Innovazione:
<i>Main activities and responsibilities</i>	<ul style="list-style-type: none"> ▪ Technical and financial management of a programme of multidisciplinary innovation projects in the field of low impact technologies. The programme includes innovation projects mainly co-funded by European Commission under H2020 Programme, national and regional operating programmes. The main responsibility is to ensure efficient and effective implementation of the granted projects in alignment with sustainability targets, R&D&I developments, company priorities, financial objectives, Intellectual Property landscape, funding authorities' expectations and obligations. The main sectors of competence are related to energy efficiency, digitalization, environmental sustainability, circular economy, integrated projects with a multi-stakeholders approach towards achievement of sustainability from social, economic and environmental perspective. The activities include: revision of deliverables, presentations at consortium meetings and external reviews, periodic reports preparation in cooperation with the main key figures (technical leaders, IP and financial department) to ensure high quality reports in compliance with accounted costs. ▪ Accountability for the management of technical and financial management of EU co-funded projects along the whole project life cycling (Grant Agreement preparation, Consortium Agreement definition of administrative and financial internal guidelines and procedures, technical and financial contractual obligations, monitoring of financial expenditures and forecast) ▪ Drafting and review of strategic programmatic documents for the company group in the framework of the main national and European Commission working groups and consultation bodies (<i>Horizon Europe Programme, Recovery Plan, National Bioeconomy Action Plan, Missions for Soil Health and Food</i>) ▪ Maintaining proactive relations with funding bodies. ▪ Set-up and animation of Open Innovation Initiatives to select innovative starts-up and SMEs to be integrated along the value chain ▪ Reporting to CEO, R&D Director and staff, Financial and Administrative Officers, IP office, directors of production plants in the main phases related to innovation proposals and projects implementation, which require their supervision. ▪ Engagement of different strategic partners across EU (RTOs, companies, NGOs, associations, foundations, etc...) across EU along the whole project life cycle, including relations with the main national and EU institutions. ▪ Preparation of techno-economic analysis, feasibility studies and business plans supporting the GO/NO GO decision for the scale-up of the most promising innovations ▪ Management of working groups and coaching sessions to researchers to empower their soft skills ▪ Presentation at workshops and conferences for dissemination and communication even
<i>Dates</i>	December 2013-April 2017
<i>Name and address of employer</i>	RINA CONSULTING
<i>Sector</i>	<i>Consulting and engineering services</i>
<i>Position</i>	Proposal and Project Manager

- Main activities and responsibilities*
- **Preparation of the company strategic R&D&I implementation plan** on the following domains of expertise: *Circular Economy, Smart Cities, Biobased Economy, Environment and Energy Efficiency*;
 - **Preparing collaborative technical proposals both for internal engineering divisions as well as large and small industrial enterprises (as clients) to be submitted under Horizon 2020** (*BBI-JU, SPIRE, Energy Efficiency, NMBP, Low Carbon Energy, Circular Economy, Smart City, Blue Growth*), LIFE and other interregional and national co-funded programmes, following a consolidated and robust methodology consisting of the following steps: analysis of the priorities and work programme, analysis of financial rules, scouting of ideas with high potential of innovation, identification of suitable partnership and lobbying activities, drafting of all sections of the technical proposal in accordance with the industrial clients' need and internal strategic plan, budget preparation and consistency verification with the identified work plan (**number of proposals submitted in response to EU calls for the period January-October 2016: 22, of which around 50% coordinated, total budget: 70 M€; number of proposals under preparation for January 2017:15**);
 - Participation to EC working groups representing the strategic interests of the company;
 - Management and coordination of large scale demonstration projects funded by EU under FP7 and H2020 programmes: coordination of the company technical activities, preparation of deliverables and periodic technical reports, consortium management, analysis of deviations and critical issues and identification of contingency plan, costs monitoring, contacts with EC
 - Fostering the participation of other companies of the group to R&I co-funded projects (*RINA, DAPP East Europe, DAPP Belgium*);
 - Preparation and leading of **business models, business plans, LCA analysis and exploitation strategy seminars**.

Dates June 2007-November 2013

Name and address of employer ENVIRONMENT PARK S.P.A

Sector R&D Green Chemistry and International Cooperation

Position **R&D Project Manager**

- Main activities and responsibilities*
- **Technical and financial management of National and European co-funded projects in the field of scientific and technological innovation related to the valorisation of second generation biomass** for bioenergy/biofuels production purposes (main projects: HyTime, SEBE, GasHighWay, SCOW);
 - **Technical and economical support to potential investors at feasibility level** with particular reference to biomass valorisation sector;
 - Management of **International Cooperation projects for environmental sustainability in Western Balkan countries** (Bosnia Herzegovina, Serbia and Albania) and **Southern Mediterranean non- EU countries** (Morocco and Tunisia): realization of landslides cadastre and evaluation of hydrogeological risk, air quality monitoring plan, restoration of landfill sites, plan for the chemical characterization of industrial wastes, sanitary risk analysis

Project Specialist in Green Chemistry Department (coordinating experimental trials at pilot plants scale, optimizing process parameters and plants design, analysing results for setting strategies for further process improvement):

- Obtaining of fermentable sugars and valuable compounds from lignocellulosic biomass through the tailored combination of physical (steam-explosion), chemical (acid and basic hydrolysis) and biological (enzymatic hydrolysis) treatments;
- Co-production of bio -hydrogen and biogas via dark anaerobic fermentation of second generation biomass;
- Treatment of wastewaters through the use of microalgae in optimized photobioreactors;
- Optimization of the litter productive process for cats for EcoLitter s.r.l. (gruppo Almo Nature);
- Publications, scientific reports and oral presentations for national and international conferences and seminars

Education and training

Dates September of 2001 to March of 2007

Title of qualification awarded Chemical Engineering

Education Organization Università degli Studi di Napoli Federico II

Level Master's Degree (magna cum laude)

Personal skills and competences

Mother tongue(s) **Italian**
 Other language(s) **English, French**

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	B2	Independent user

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences I am a person that easily integrates in new and multicultural environments and adapts to new social and professional contexts.

Organisational skills and competences Excellent communications and management skills of multiple tasks fixing objectives, time-scheduling and priorities. High capacity of engagement and motivation of stakeholders from different target groups. Excellent negotiation skills and emotional intelligence.

Computer skills and competences Excellent knowledge of Office and of its main operational systems
 Good knowledge of SigmaPlot, Risc, Aermod
 Discrete Knowledge of Matlab, Mathcad, Aspen

Artistic skills and competences Play the piano (I have been studying piano for 30 years).

Il sottoscritto è a conoscenza che, ai sensi dell'art. art. 76 del DPR 445/2000, le dichiarazioni mendaci, la falsità negli atti e l'uso di atti falsi sono puniti ai sensi del codice penale e delle leggi speciali. Inoltre, il sottoscritto autorizza al trattamento dei dati personali, secondo quanto previsto dalla Legge 196/03.

In fede, 12.02.2024