

Occupational field	Technology Transfer, Intellectual Property, and Innovation Management
Work experience	
Dates	November 2012 onwards
Occupation or position held	<u>IP & Contracts Lawyer, Technology Transfer Department</u>
Main activities and responsibilities	Responsible for the management of technology transfer contracts. Since 2015, head of the Intellectual Property & Contracts Office. Marcella designed and implemented intellectual property strategies and negotiated a wide range of technology transfer contracts with companies and investors, as well as sponsored research agreements, license agreements, option agreements, material transfer agreements, and non-disclosure agreements. She is responsible for providing legal advice on collaborative research agreements, and consortium agreements regulating intellectual property between research organizations and industry in large research projects, and for negotiating inter-institutional agreements for the management of IIT patents that are co-owned with other institutions. She also provided legal support for the creation of spin-off companies by assisting to draft related contractual documents and appropriate forms, and, lastly, prepared agreements for sharing know how and patents owned by IIT.
Name and address of employer	<u>Istituto Italiano di Tecnologia (IIT)</u> , Genoa, Italy.
Type of business or sector	Research Organisation
Dates	September 2010 – September 2012
Occupation or position held	<u>Fellowship - Technology Transfer Department</u>

Main activities and responsibilities	Contractual and administrative affairs management, general legal and operative assistance for technology transfer. Marcella provided specialized legal advice for the negotiation and drafting of inter-institutional agreements, research contracts, collaborative research agreements and license agreements. She also worked to support INFN's spin-off companies by examining and arranging their bylaws and other corporate documents, and drafting all of the related contracts.
Name and address of employer Type of business or sector	<u>Italian Institute of Nuclear Physics (INFN) – Central Administration</u> , Rome, Italy. Research Organisation
Dates	January 2008 – July 2010
Occupation or position held	<u>Trainee Lawyer</u>
Main activities and responsibilities	Legal advising, assistance and litigation (before administrative, civil and criminal Courts). In particular, Marcella drew up legal documents and opinions, and participated in judicial hearings before civil, criminal and administrative Courts. The main activities were arrangement and drafting memoranda, legal opinions and judicial deeds and documents, management of legal proceedings and procedures.
Name and address of employer Type of business or sector	<u>Law Firm Alessandro Ruben-Pietro Annese</u> , Rome, Italy. Legal
Dates	February 2007 – February 2008
Occupation or position held	<u>Part-time Assistant</u>
Main activities and responsibilities	Assistant at the Civil Law Department Library at the University of Rome. Marcella helped students find legal books and magazines, and to use the legal data bases.
Name and address of employer Type of business or sector	<u>University of Rome "Tor Vergata" – Civil Department</u> , Italy. Public University
Dates	November 2006 – November 2007
Occupation or position held	<u>Part-time Assistant</u>
Main activities and responsibilities	Assistant at Legal Professions Postgraduate School at the University of Rome. Marcella provided assistance in managing the schedule of classes and preparing teaching materials.
Name and address of employer Type of business or sector	<u>University of Rome "Tor Vergata" – Civil Department</u> , Italy. Public University
Education and training	
Dates	February 2014 –October 2014
Title of qualification awarded	<u>Visiting Professional</u>
Principal subjects/occupational skills covered	Marcella completed a secondment at the law firm Jacobacci & Associati, as visiting professional, which allowed her to gain further experience in the procedural and substantive aspects of industrial property law, with particular reference to patents for inventions and utility models, designs and copyright.
Name and type of organisation providing education and training	Jacobacci & Associati

Dates Academic year 2011-2012
Title of qualification awarded Master's degree in "Intellectual and Industrial Property & Technology Transfer" at University of L'Aquila.
Principal subjects/occupational skills covered Dissertation Topic: Il Contratto di Ricerca: studio comparato delle clausole maggiormente diffuse tra le Istituzioni di ricerca italiane e internazionali.
 Final Mark: 30/30 with honors.
Name and type of organisation providing education and training University of L'Aquila – Biotechnology Department, Italy

Dates Academic year 2011-2012
Title of qualification awarded Ph.D. in Autonomia Individuale e Autonomia Collettiva, specialized in Civil Law, at University of Rome Tor Vergata.
Principal subjects/occupational skills covered Dissertation Topic: Il Contratto di ricerca tra ente pubblico e impresa.
Name and type of organisation providing education and training University of Rome Tor Vergata – Law Department, Italy

Dates January 2010 – June 2010
Title of qualification awarded Legal English course
Principal subjects/occupational skills covered Study and practice in reading and writing legal documents.
Name and type of organisation providing education and training University of Rome "Tor Vergata", Italy

Dates November 2008
Title of qualification awarded Specialization Seminar in "law of public works and contracts"
Principal subjects/occupational skills covered Study and practice on law of public works and contracts, within the administrative law.
Name and type of organisation providing education and training Strata SPA – Consultancy company, Italy

Dates April 2008
Title of qualification awarded Master of Laws (LL.M.)
Principal subjects/occupational skills covered Dissertation in civil law entitled "Il contratto di mandato con parte soggettivamente complessa"
 Final Mark: 105/110
Name and type of organisation providing education and training University of Rome "Tor Vergata", Italy

Personal skills and competences

Mother tongue(s) **Italian**

Other language(s)
 Self-assessment
 European level (*)
English

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	
B2	C1	B2	B2	C1

Social skills and competences

- **Team Work:** I usually work in a team. In my career, I have worked as a part of both scientific and managerial/business teams.

Organisational skills and competences

- Intercultural Skills: I have always worked in scientific or managerial/governmental multi-cultural and multinational environments.
- Training skills: coursework in Constitutional Law in elementary, middle and high schools of Rome within the subject "Citizenship and Constitution".

Technical skills and competences

- Protection, valuation and licensing of intellectual property;
- Negotiation with industries for the exploitation of intellectual property;
- Regulation of intellectual property in contracts and in the framework of Italian and European/International projects;

Computer skills and competences

- Complete with common Office programs
- Operative systems Windows, Mac Os X
- Ability to use legal and financial data banks

Additional Information

OTHER RELEVANT WORK EXPERIENCES

Until 2011, Marcella was the editor for Labsus Association – Laboratory for subsidiarity, for which she reviewed several essays and articles linked to the principle of subsidiarity as defined in the Italian Constitution.

Since 2005 she is a member of the Association "Giovani per la Costituzione" for which she has lectured on Constitutional Law at primary and secondary schools within the project "Citizenship and Constitution".

SELECTED PUBLICATIONS

E.M. Impoco, *L'internazionalizzazione delle imprese*, by Prof. Alessandra Pinori, Libreriauniversitaria.it Edizioni, 2018.

EM. Impoco, *I diritti di utilizzazione e sfruttamento*, on Trattario di Diritto Civile, by P. Cendon, Proprietà Intellettuale, Mercato e Concorrenza, Giuffrè Editore, 2017.

E.M. Impoco, M. Tiraboschi, *La ricerca ai tempi delle economie di rete e di Industry 4.0*, Giuffrè Editore, 2016.

E.M. Impoco, *Riconoscimento del vizio della cosa venduta da parte del produttore e contratto autonomo di garanzia*, a comments on the judgment of the Supreme Court on 12 October 2009, n. 21621, published on 2010 on the portal of Legal Encyclopedia "Treccani".