

EXPERIENCE

- 2023 - Present **SQ INVEST SPA** **Genoa, Italy**
Leading Italian Family Office
Head of Private Markets
- Responsible for portfolio construction, fund selection and monitoring of a global private markets portfolio with exposure to primaries, secondaries and coinvestments
- 2010 - June 2023 **DEA CAPITAL ALTERNATIVE FUNDS – Fund of Funds** **Milan, Italy**
Leading Italian Alternative Asset manager with AUM in excess of €5.5 bn
Investment Director (2018-present), Investment Manager, Senior Associate
- Sourced and analyzed primaries and secondaries. Resulted in commitments greater than €500 mn in 59 growth equity, buyout, credit and distressed funds in Europe US and Asia
 - Portfolio manager of a €60 Mn mandate in European Alternative Credit
 - Captained GP reviews for Direct Lending, Distressed, China, South Korea, LATAM
 - Contributed to screening, due diligence and execution of co-investment opportunities
 - Designed asset allocation and portfolio construction of a €150 mn Fund of Funds
 - Led negotiation and execution of confidentiality agreements, LPAs, and Side Letters
 - Prepared and presented update and marketing materials to current and prospective LPs
 - Oversaw the development of financial models for valuation, monitoring and forecasting
 - Reviewed performance analysis of existing commitments totaling €1bn+ in 70 funds, attended AGM and advisory board meetings on a variety of ordinary and extraordinary issues
 - Built proprietary relationships with GPs, Placement Agents and LPs on a global basis
 - Led fund financing efforts: bridging lines and FX hedging for USD Portfolio
 - Selected, recruited, trained and oversaw a 4 people junior investment team
- May - June 2009 **ROLAND BERGER STRATEGY CONSULTANTS** **Milan, Italy**
Summer Associate – Financial Services, Energy (May-June 2009)
- Benchmarked organizational structures for investment banking by identifying best practices, and recommending tailored solutions to a leading Italian investment bank
- 2005-2009 **ADVANCED CAPITAL (Acquired by Capital Dynamics)**
Italian-based Global Private Equity Fund of Funds Manager
- Summer Associate – Real Estate Investment team (July-August 2009)** **London, UK**
- Led the set-up of the London office and the Real Estate investment program.
 - Formulated an international capital raising strategy for a Global Private Equity Real Estate Fund of Funds, developing its investment pipeline
- Senior Analyst (2007-2008), Analyst – Investment Team (2005-2007)** **Milan, Italy**
- Analyzed over 300 investment opportunities in multiple PE funds. Prepared investment recommendations and presented the Due Diligence findings to the investment committee
 - Resulted in 35+ investments for a total of more than \$550 mn in capital commitments
 - Authored financial models to support asset allocation, financing and investment decisions

EDUCATION

- 2008-2010 **COLUMBIA BUSINESS SCHOOL (“CBS”)** **New York, USA**
MBA, Finance and Real Estate May 2010
Elected: Co-President Italian Club, VP Alumni PEVC Club (Led first CBS London PE Trek)
Honors & Awards: Dean’s List, “Mario J. Gabelli” Scholarship, Bodini Prize (Real Estate)
- 2000-2005 **UNIVERSITA’ COMMERCIALE LUIGI BOCCONI** **Milan, Italy**
LAUREA QUADRIENNALE, Business Administration, February 2005 (108/110)
Exchange Program: ESSEC Business School, fall 2003 **Paris, France**

ADDITIONAL INFORMATION

Languages: Italian (native), English (fluent), French (intermediate)

Associations: CBS Alumni Club of Milan (Co-Head), Mentors4U, NOVA; Private Equity Kitchen

Standardized Tests: GMAT (670/800), TOEFL (105/120)